

A T Wall receives RIEDC grant to boost export sales

A T Wall Company was recently awarded a grant from RIEDC (the Rhode Island Economic Development Council) in the amount of \$5000.00 to increase its attendance at trade shows outside the US to boost export sales. Currently, the Manufacturer exports 40% with a target of increasing this to 50% by the end of 2011. The grant will be used for the European Microwave Show in France at the end of September. A T Wall exports to over 26 countries worldwide. Its products include metal tubing, waveguide tubing, stamped and coined parts. Many California companies have developed product using A T Wall metal components. The company is ITAR registered and understands the need for documentation when shipping outside of the US. Although the company is well known for working with small quantities in development mode, it can easily switch to full production as the business grows.